OPEN CALL for participation in the **MADE IN** catalogue 2015 - 2016

DEADLINE for participation 27 February **DEADLINE** for delivery of material 15 March PRINTED CATALOGUE ready for distribution 22 May

MADE IN the Nordic Countries - the catalogue is a communication tool to attract more visibility to the Nordic performing arts producers who are, or have the intention to work on an international level. We have produced one Swedish edition (2011) and three Nordic editions (2012 - 2014) and they have been a success.

In fall 2014 we launched www.madein-theweb.com, the catalogue's online version in order to have the possibility to spread information about Nordic performing arts and our participating companies on a regular basis, connecting Facebook and Twitter, publishing newsletters to our international contacts and gathering information about important Nordic activities during fairs and festivals around the world. During the development period we decided not to produce a 2015 version of the printed catalogue in order to concentrate on *madein-theweb.com*.

BUT

we are having inquiries about when a new catalogue is coming! They come from artists who want to participate as well as from presenters who are awaiting the next edition! Therefore we are now planning for a new fifth edition ready to be handed out at the ISPA Congress and Scenkonstbiennalen / the Performing Arts Biennial in Malmö, Sweden in May 2015.

- Tanzmesse nrw 2016, Düsseldorf, DE

By joining your presence at made in the web.com to the participation in the catalogue we can keep agents, presenters and other concerned professionals updated with calendar details, video excerpts and additional information just one (digital) step from the printed catalogue.

In connection to <u>www.madein-theweb.com</u> we are publishing newsletters to app. 8.000 international contacts, promoting the participating companies,

publishing news about premieres and important events.

It will be distributed over a year in the following fairs and events: The ISPA congress in Malmö/Copenhagen, SE Scenkonstbiennalen/the Performing Arts Biennial, Malmö, SE PAMS (Performing Arts Market) Seoul, South Korea. www.madein-theweb.com APAP NYC January 2016, New York, US APAM 22 - 26 February 2016, Brisbane, AU



Voices and reactions:

"Congratulations on the MADE IN. I actually kept it. Usually you go like; this goes, this keeps but I kept it."

- Allen Moon, Director of Sales, David Lieberman Artists

"This is the way it should be done!"

- Alicia Adams, International program director, the Kennedy Center, Washington DC, USA



MADE IN the Nordic Countries 2014 was distributed in the following places:

- ISPA (International Society for Performing Arts), New York, US
- Tanzmesse NRW, Düsseldorf, DE
- PAMS (Performing Arts Market) Seoul, South Korea
- CINARS, Montréal, CA
- ICE HOT, Oslo, NO

MADE IN the Nordic Countries 2012, 2013 and 2014 can be viewed online here:

http://issuu.com/locoworld/docs/made_in-2013-web_

http://issuu.com/locoworld/docs/madein-2014-web

http://issuu.com/locoworld/docs/madeinthenordiccountries?e=4067227/2628134

The response to the MADE IN catalogues 2012 - 2014 has been fantastic. The format and the information provided have been a very good level of communication for the people we want to reach. We also believe that the variety of interesting work that exists has been quite unknown to foreign audiences

The artists and the institutions present in it finance the MADE IN catalogue. The selection in the booklet is therefore based on the motivation of the artists themselves to find new markets and work internationally. There is no selection based on artistic values.

MADE IN the Nordic Countries 2014









theweb.com

WOULD YOU LIKE TO PARTICIPATE in the MADE IN catalogue 2015 and/or at madein-theweb.com?

Please send your name and function, e-mail address and telephone number to anna.diehl@locoworld.se before February 20th. We will get back to you shortly afterwards with additional information.

YOU GET

a full spread in the catalogue, direct distribution to approximately 5 000 presenters and actors in the performing arts operating in Europe, North America and Asia. Visibility on our website, www.locoworld.se, www.madein-theweb.com and through issuu.com.

PRICING

This year we have an offer for the combined participation in madein-theweb.com and the printed catalogue.

PARTICIPATION IN THE MADE IN catalogue printed version: 5 500 SEK VAT excluded

If you are already a member on www.madein-theweb.com, PARTICIPATION IN THE MADE IN catalogue printed version: 5 000 SEK VAT excluded COMBINED PARTICIPATION in the printed catalogue and madein-theweb.com: 8 000 SEK VAT excluded

Participation on www.madein-theweb.com only: 3 000 SEK VAT excluded

ABOUT VAT

Please note that in order to be exempt of paying VAT, customers from outside Sweden need to state their VAT-number. Customers without a VAT-number need to prove their status as a company by presenting a copy of their registration papers from tax-authorities or similar in their country.

MATERIAL TO SUPPLY

MADE IN the Nordic Countries - the catalogue WE NEED

- A text no longer than 1000 signs, blank spaces included.
- Contact info: Name of company/artist, name and function of contact-person, 1 phone-no, mail address and website. Invoicing information with VAT-number or copy of registration papers from tax-authorities in your countries,
- 3 photographs/illustrations representing the company, from which we choose what to use. Minimum size: 15 X 21 cm in 300 dpi (app. 2500px X 1800px). Horizontal pictures are preferred but not necessary.
- A QR-code pointing to a page, website or other information that you would like to link to. The QR-code should preferably be in .eps or .pdf-format. Minimum size: 25X25 mm 300dpi.

Please observe that we are not including logos in the catalogue. We have opted it out in favour of cleanliness and easy-to-find information. It works!

www.madein-theweb.com

WE NEED

- Text and Contact info as for the catalogue, Additionally you may add links to Facebook, Twitter, Vimeo and/or Youtube account
- Short information about your available works 2015-2016
- Maximum one photograph from each work and an additional feature image for your company. For sizes see above. Of course these pictures can be the same as for the catalogue.
- Link to video with the trailer you would like to present on the page. We prefer links to Youtube, Vimeo or other sites from which we can embed it. We can however take the videos directly. Preferred size 1000px wide and compressed for the web.
- Calendar details.

IF YOU HAVE ANY QUESTIONS

please send an email to asa.edgren@locoworld.se or anna.diehl@locoworld.se.

